

# ADDENDUM D

# Financial Statements

*June 2007*

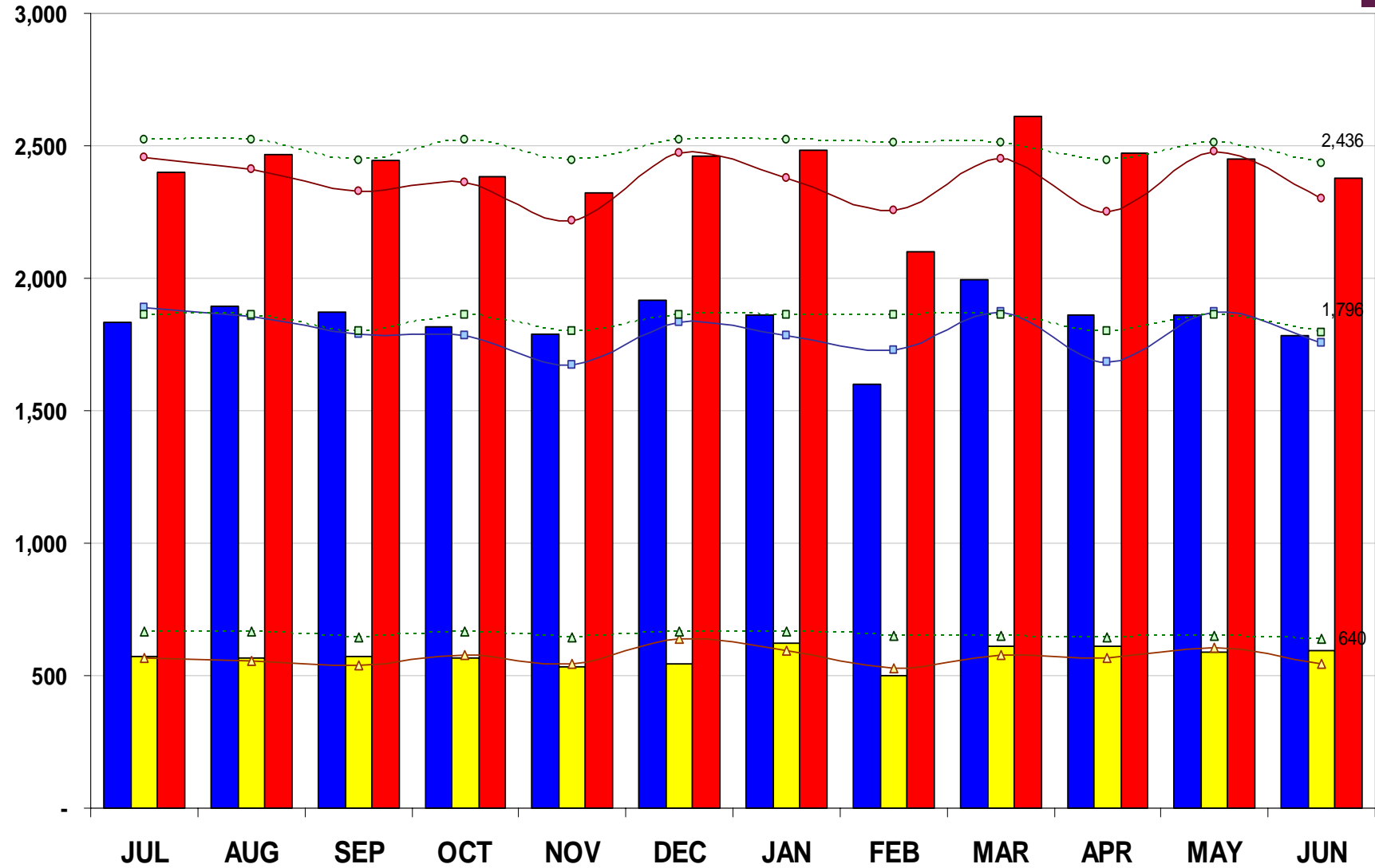
PALOMAR  
POMERADO  
HEALTH  
SPECIALIZING IN YOU



# Admissions - Acute

D-3

FISCAL  
YEAR  
2007

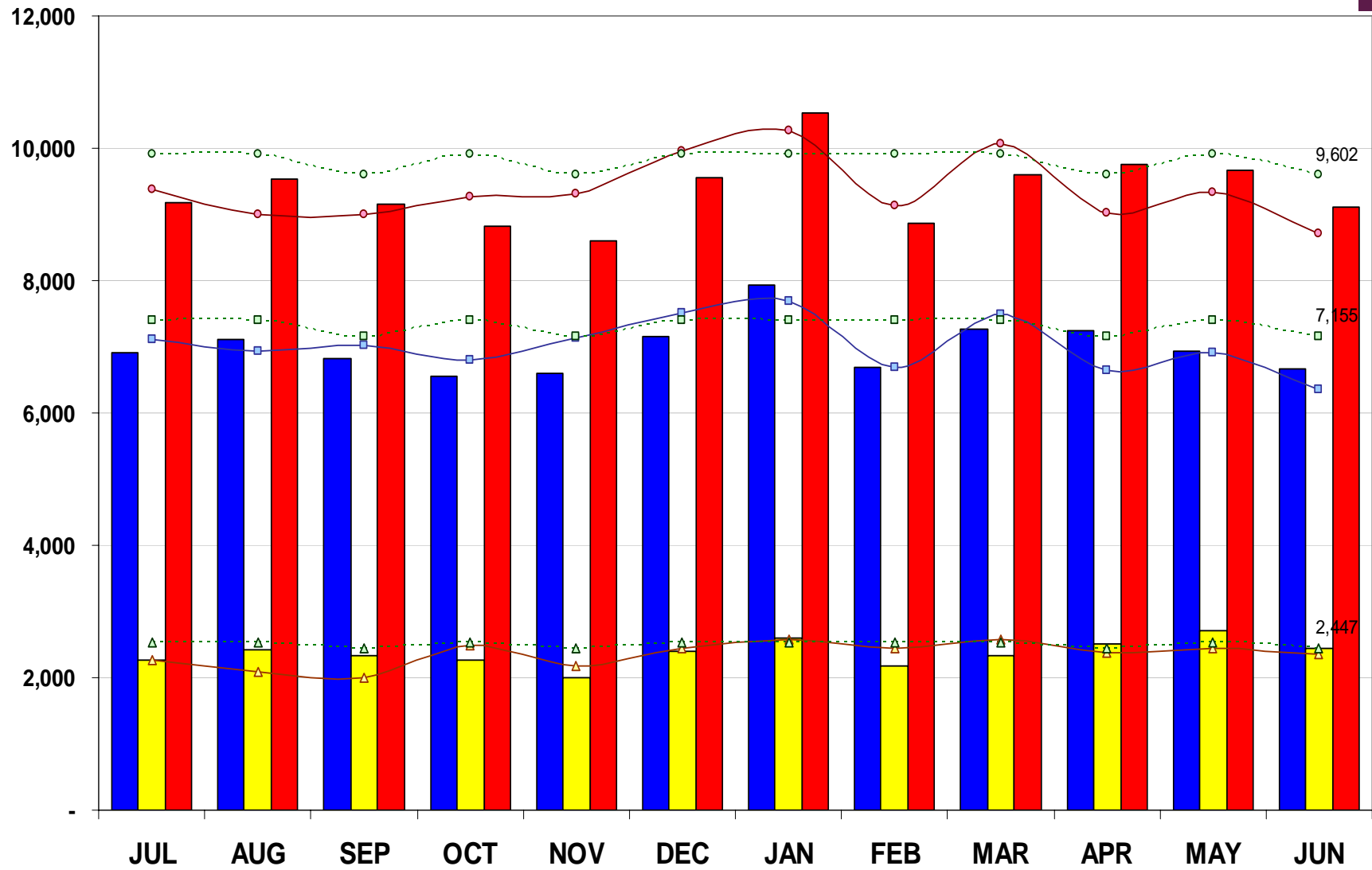


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
<b>PMC</b>	1,832	1,895	1,871	1,816	1,791	1,915	1,861	1,601	1,996	1,862	1,861	1,783	22,084	21,896
<b>POM</b>	570	569	572	568	532	545	620	498	613	610	591	597	6,885	7,787
<b>CON</b>	2,402	2,464	2,443	2,384	2,323	2,460	2,481	2,099	2,609	2,472	2,452	2,380	28,969	29,683

# Patient Days - Acute

D-4

FISCAL  
YEAR  
2007

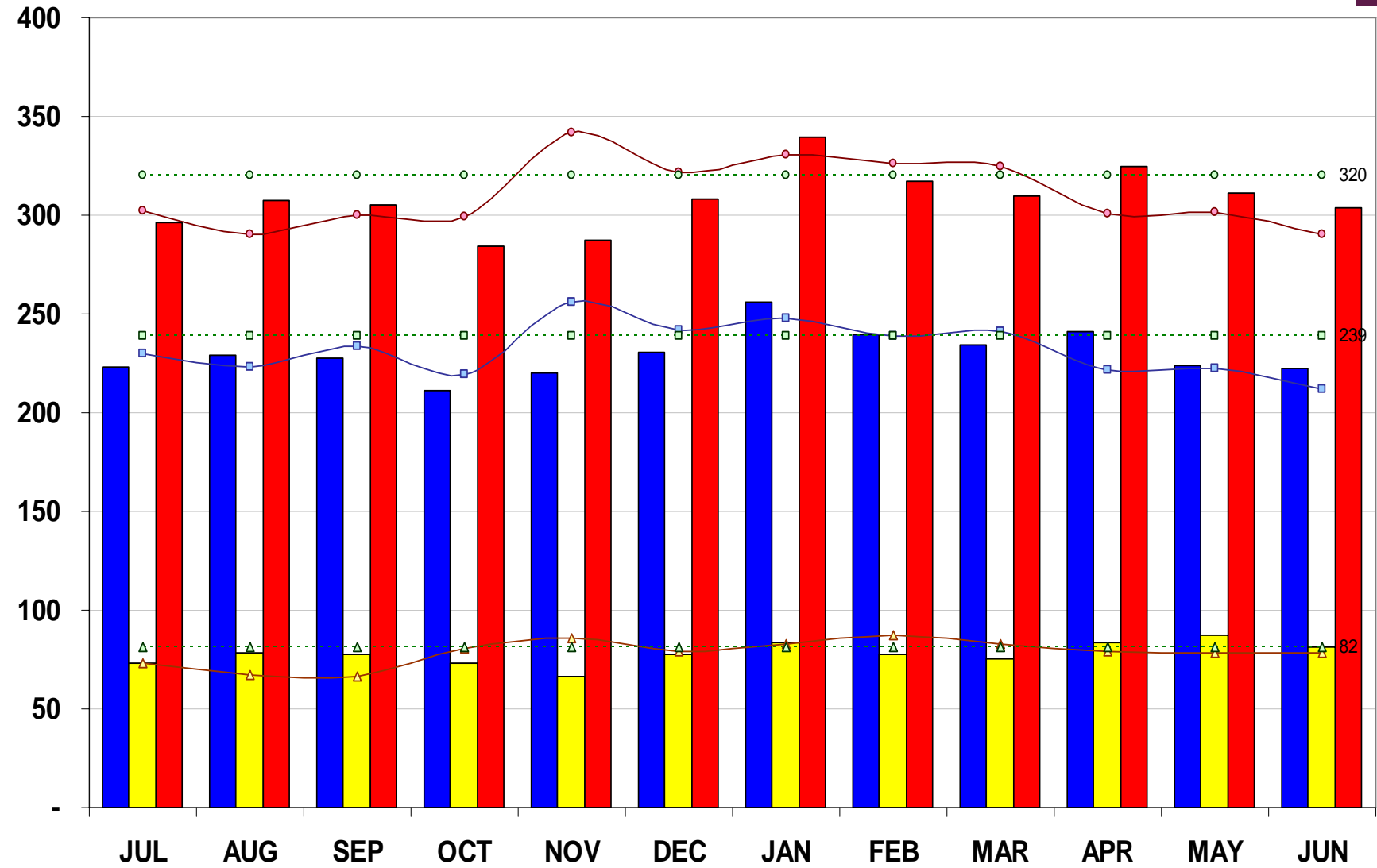


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
<b>PMC</b>	6,919	7,102	6,822	6,547	6,607	7,153	7,939	6,699	7,258	7,234	6,940	6,676	83,896	87,078
<b>POM</b>	2,261	2,433	2,329	2,272	2,003	2,406	2,591	2,178	2,335	2,512	2,716	2,440	28,476	29,745
<b>CON</b>	9,180	9,535	9,151	8,819	8,610	9,559	10,530	8,877	9,593	9,746	9,656	9,116	112,372	116,823

# Average Daily Census – Acute

D-5

FISCAL  
YEAR  
2007

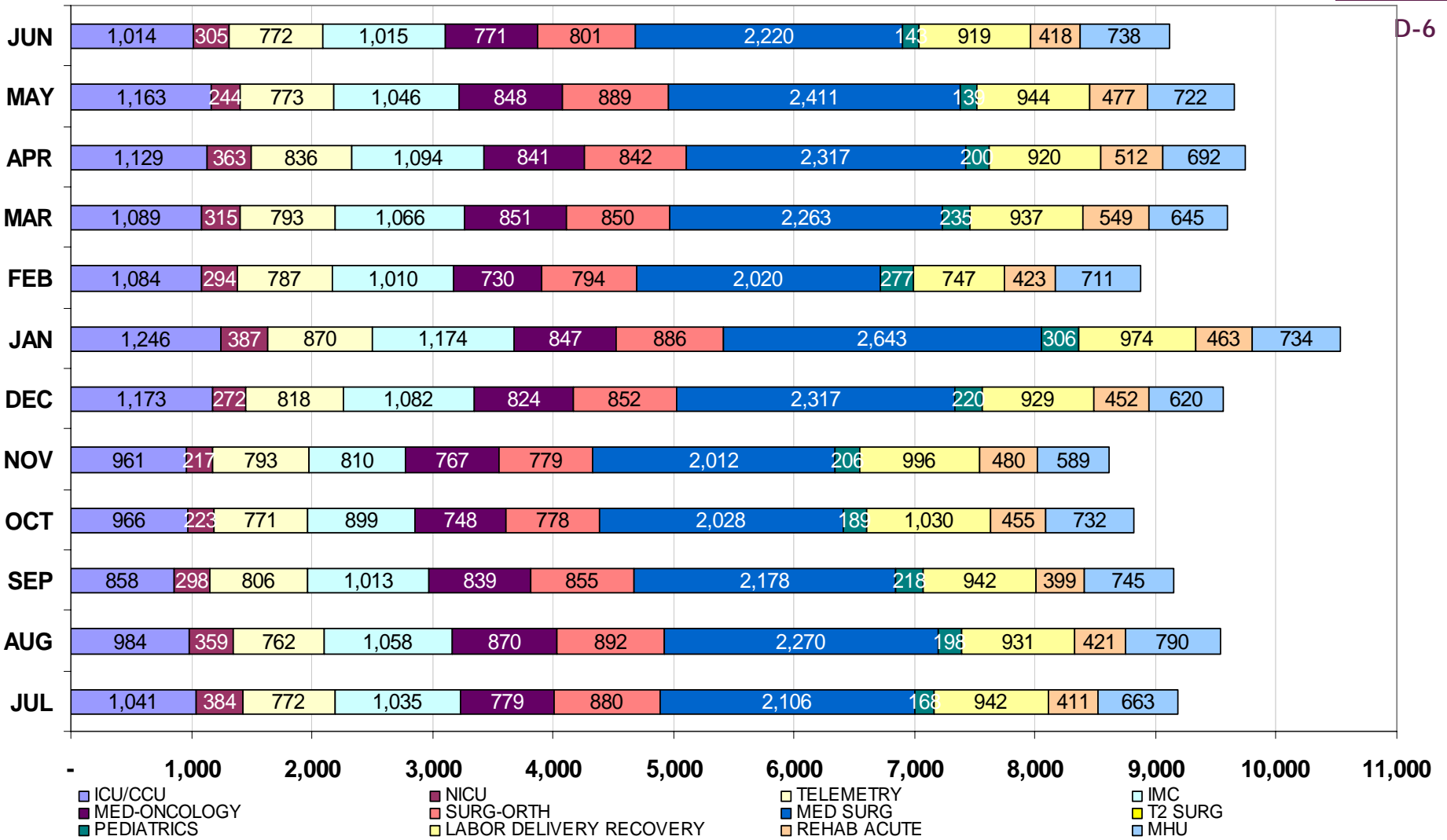


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	223	229	227	211	220	231	256	239	234	241	224	223	230	239
POM	73	78	78	73	67	78	84	78	75	84	88	81	78	81
CON	296	308	305	284	287	308	340	317	309	325	311	304	308	320

# Patient Days

D-6

FISCAL  
YEAR  
2007

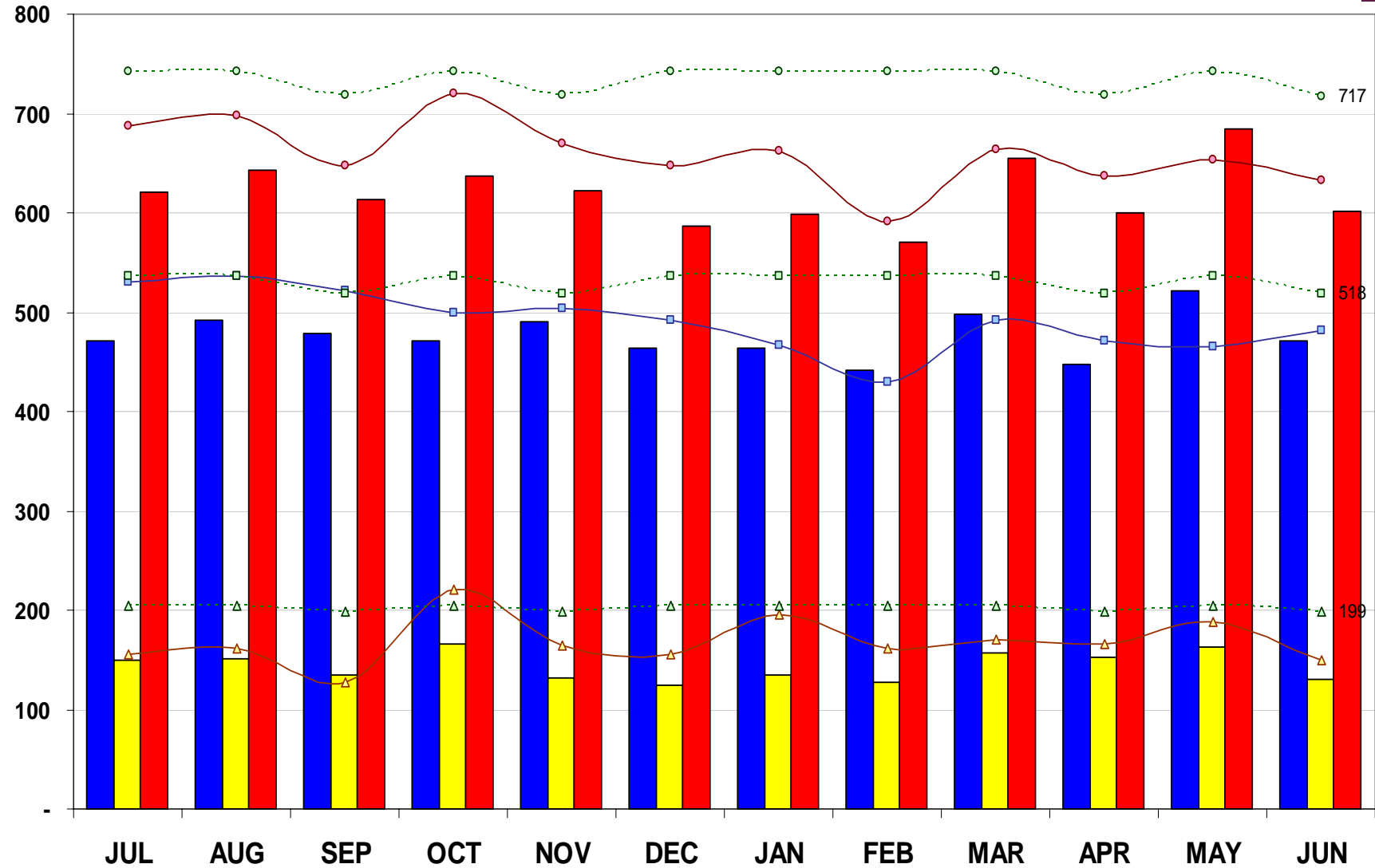


	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	YTD	Bud YTD
PMC	6,919	7,102	6,822	6,547	6,607	7,153	7,939	6,699	7,258	7,234	6,940	6,676	83,896	87,078
POM	2,261	2,433	2,329	2,272	2,003	2,406	2,591	2,178	2,335	2,512	2,716	2,440	28,476	29,745
CON	9,180	9,535	9,151	8,819	8,610	9,559	10,530	8,877	9,593	9,746	9,656	9,116	112,372	116,823

# Surgeries (In-Patient)

D-7

FISCAL  
YEAR  
2007



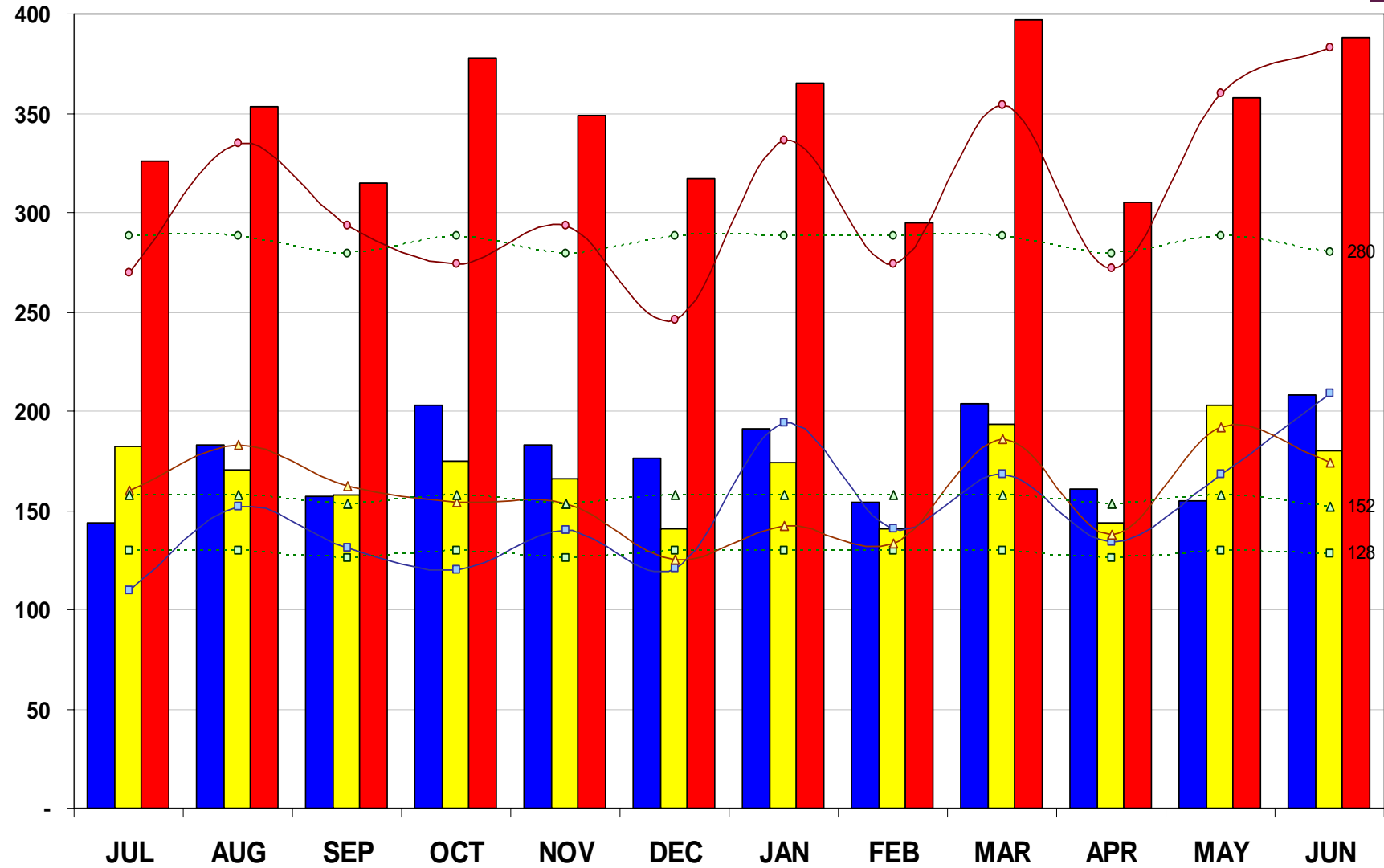
	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	471	492	478	471	490	463	464	442	498	447	521	471	5,708	6,319
POM	150	151	135	166	132	124	135	128	157	153	163	130	1,724	2,416
CON	621	643	613	637	622	587	599	570	655	600	684	601	7,432	8,735



# Surgeries (Out-Patient)

D-8

FISCAL  
YEAR  
2007

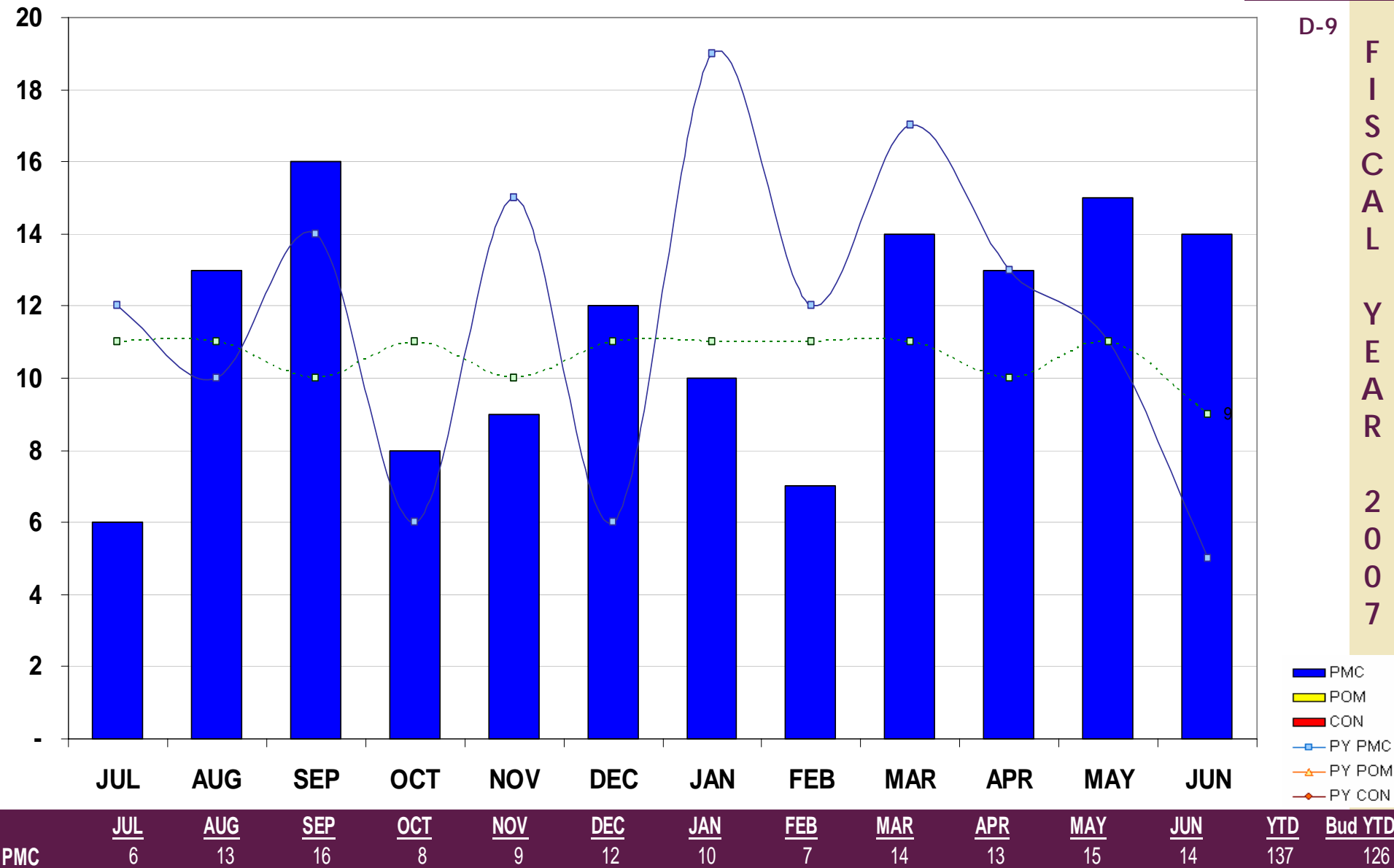


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	144	183	157	203	183	176	191	154	204	161	155	208	2,119	1,534
POM	182	170	158	175	166	141	174	141	193	144	203	180	2,027	1,860
CON	326	353	315	378	349	317	365	295	397	305	358	388	4,146	3,394

# Surgeries – CVS (PMC)

D-9

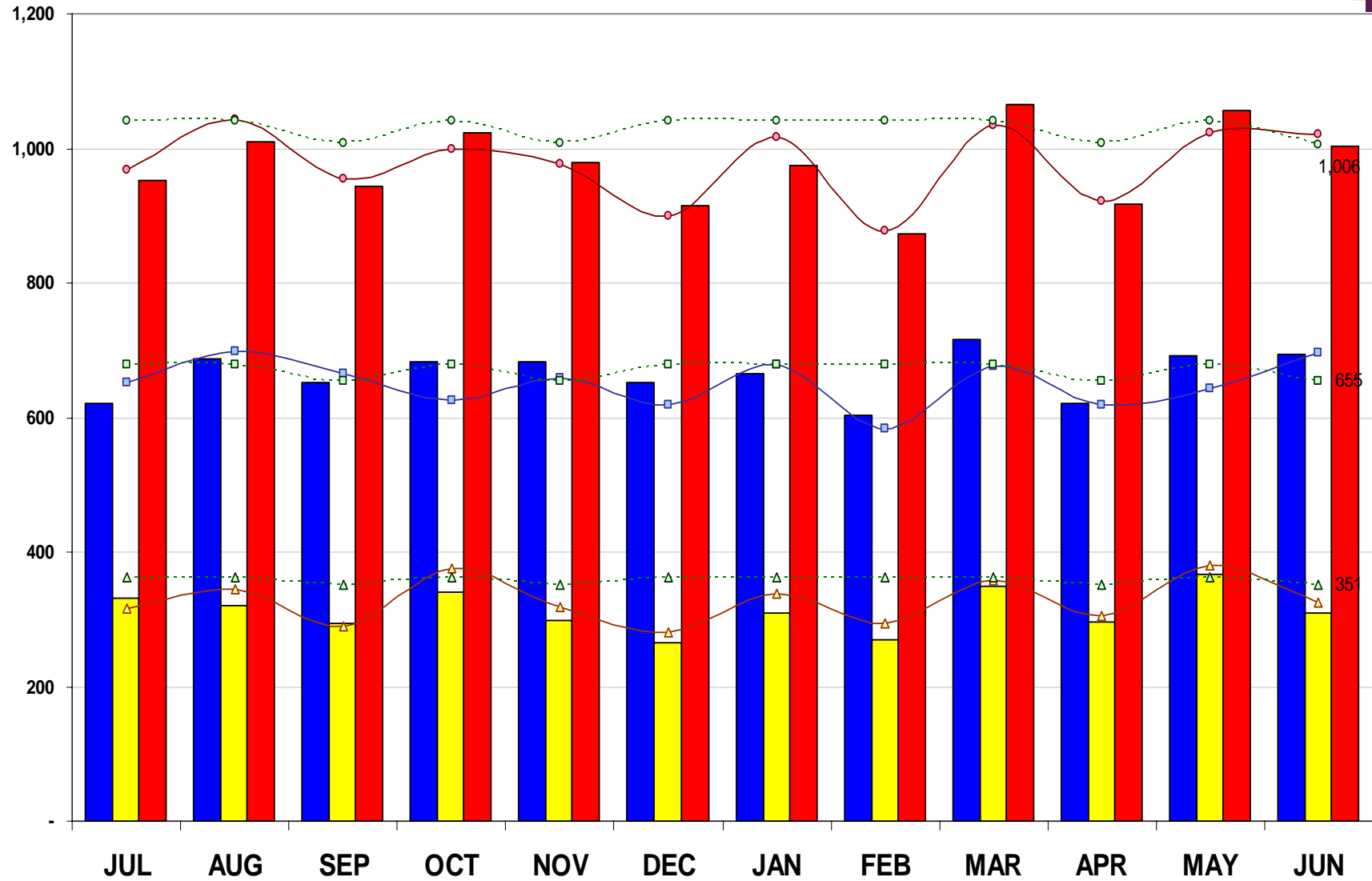
FISCAL  
YEAR  
2007



# Total Surgeries

D-10

FISCAL  
YEAR  
2007

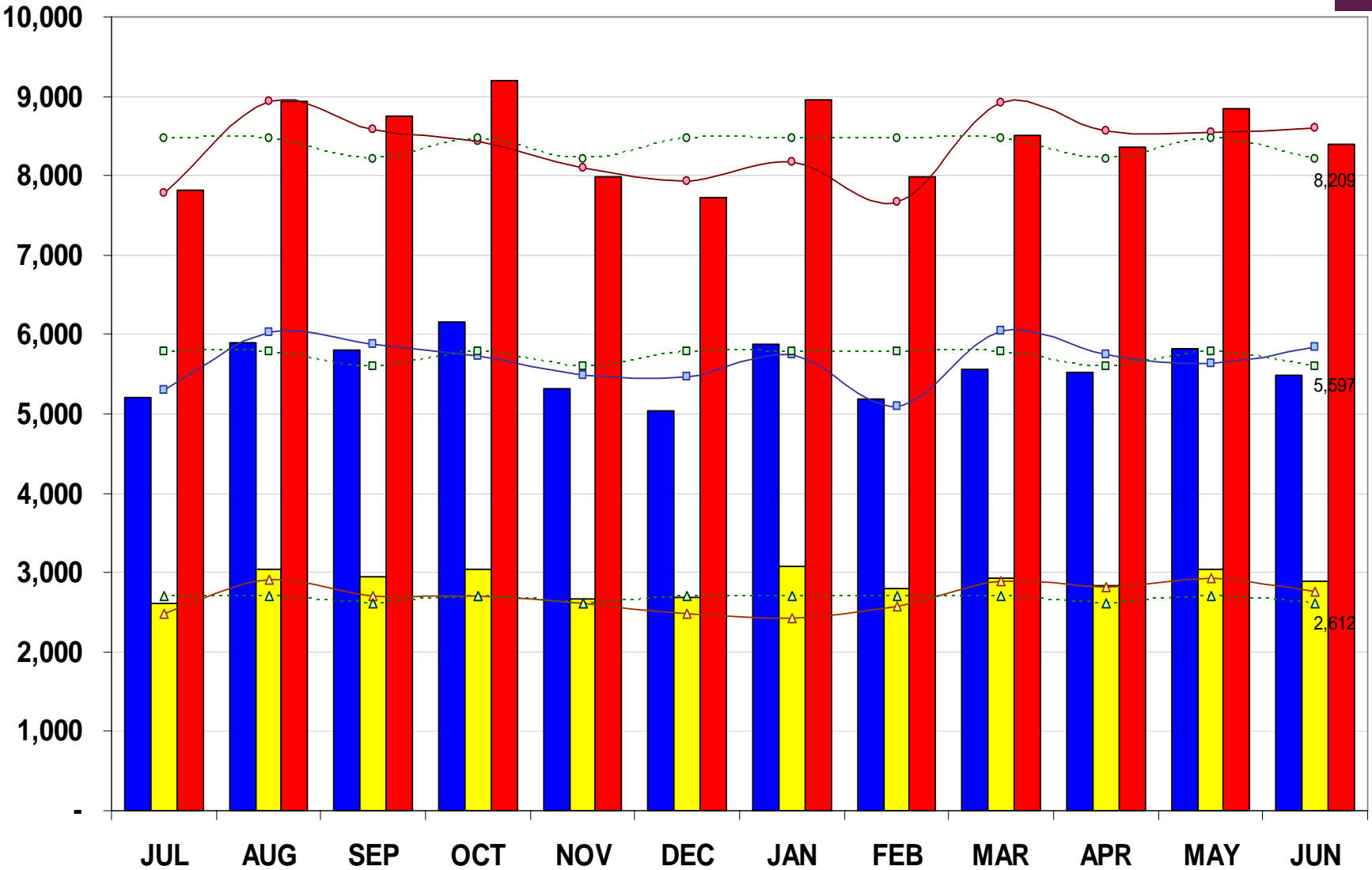


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	621	688	651	682	682	651	665	603	716	621	691	693	7,964	7,979
POM	332	321	293	341	298	265	309	269	350	297	366	310	3,751	4,276
CON	953	1,009	944	1,023	980	916	974	872	1,066	918	1,057	1,003	11,715	12,255

# Outpatient Registration

D-11

FISCAL  
YEAR  
2007

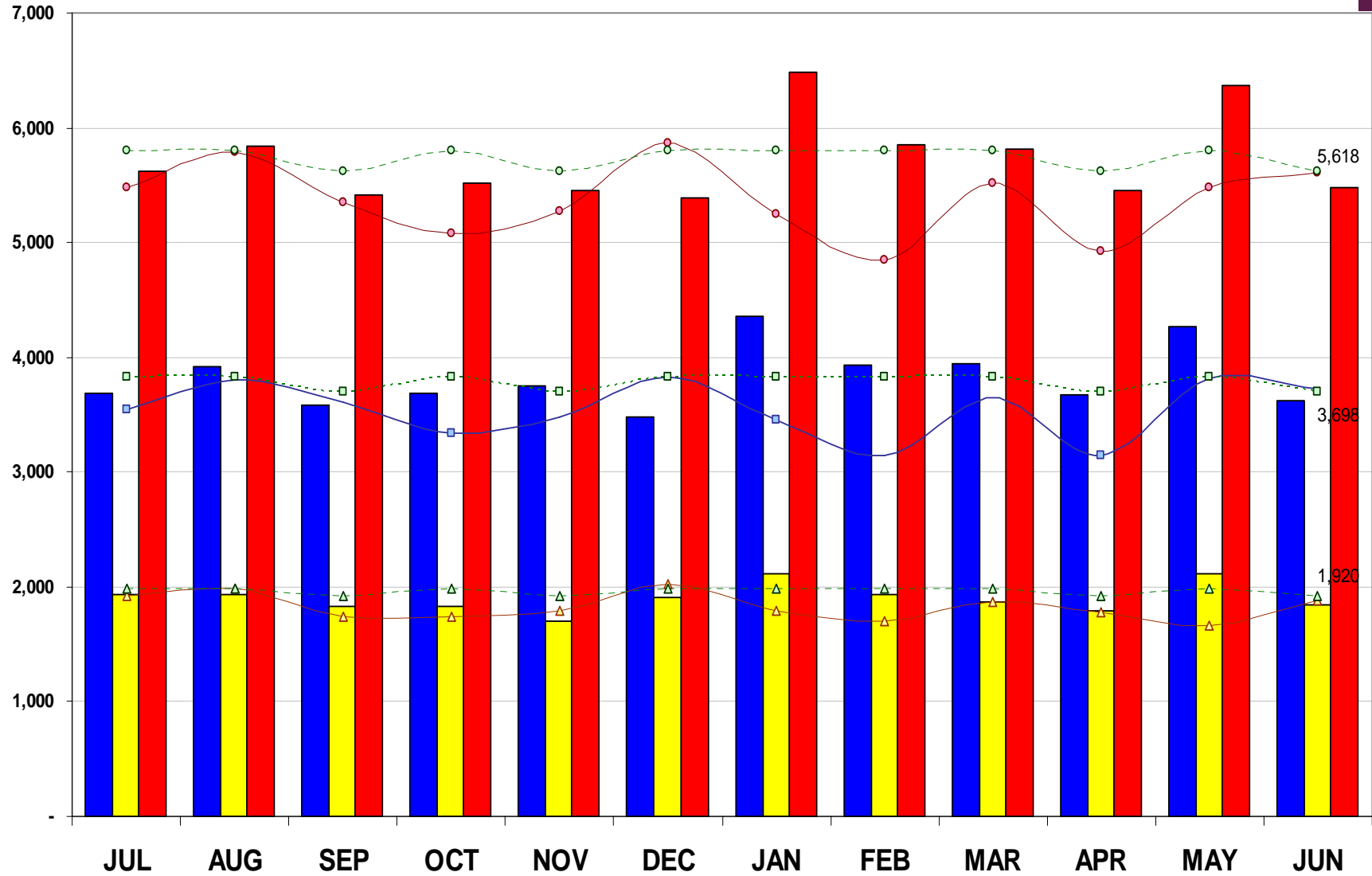


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
<b>PMC</b>	5,204	5,900	5,800	6,158	5,326	5,030	5,872	5,183	5,569	5,526	5,813	5,492	66,873	68,060
<b>POM</b>	2,615	3,044	2,944	3,033	2,659	2,690	3,086	2,800	2,930	2,834	3,033	2,900	34,568	31,757
<b>CON</b>	7,819	8,944	8,744	9,191	7,985	7,720	8,958	7,983	8,499	8,360	8,846	8,392	101,441	99,817

# ER Visits includes Trauma

D-12

FISCAL  
YEAR  
2007

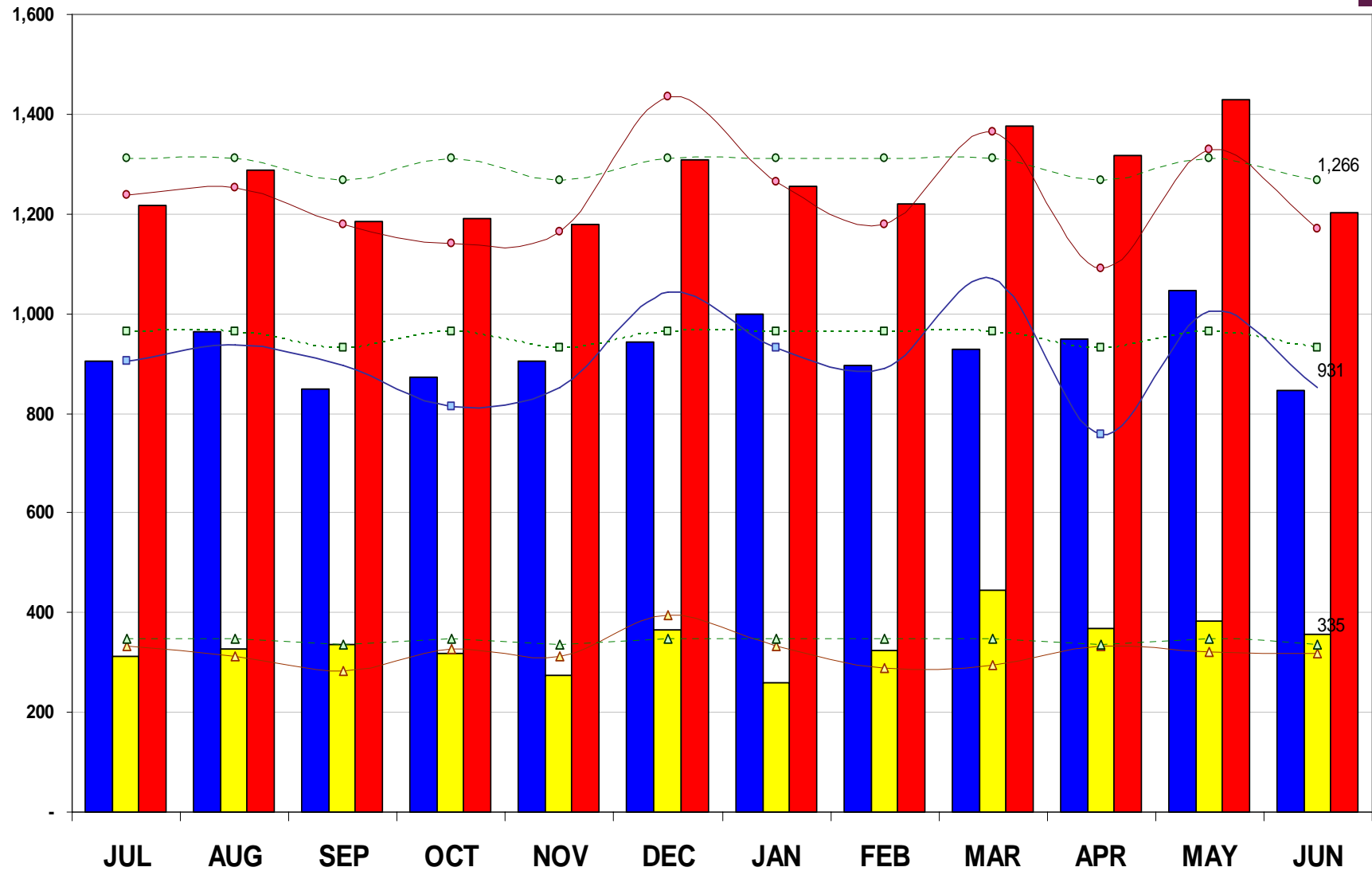


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
<b>PMC</b>	3,685	3,916	3,589	3,686	3,751	3,478	4,359	3,928	3,951	3,670	4,262	3,628	45,903	45,033
<b>POM</b>	1,930	1,930	1,828	1,828	1,703	1,910	2,120	1,931	1,867	1,789	2,109	1,845	22,790	23,342
<b>CON</b>	5,615	5,846	5,417	5,514	5,454	5,388	6,479	5,859	5,818	5,459	6,371	5,473	68,693	68,375

# ER Admissions includes Trauma

D-13

FISCAL  
YEAR  
2007

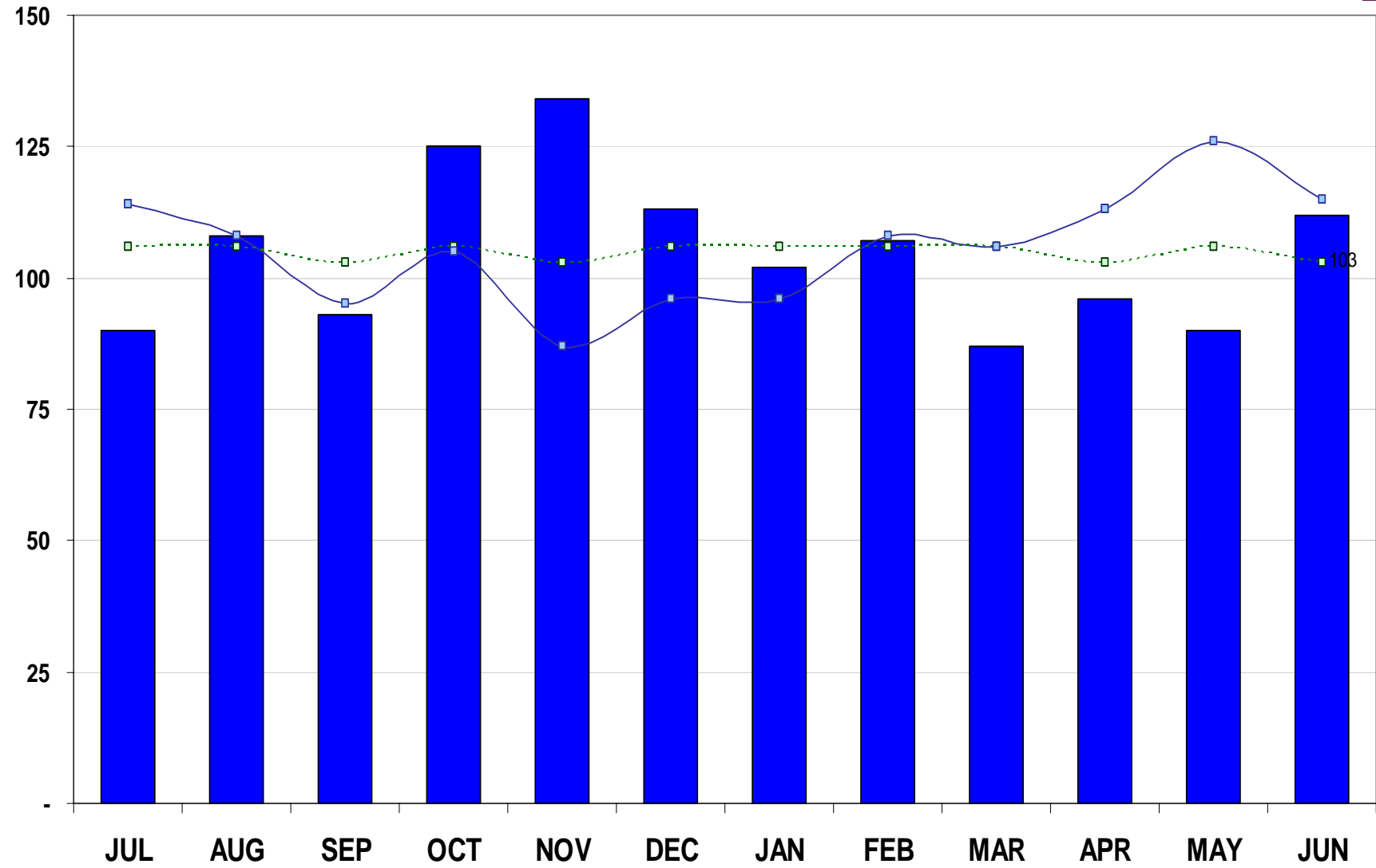


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
<b>PMC</b>	905	963	850	873	906	944	998	895	929	949	1,046	847	11,105	11,345
<b>POM</b>	311	326	335	318	274	364	258	324	446	367	382	356	4,061	4,085
<b>CON</b>	1,216	1,289	1,185	1,191	1,180	1,308	1,256	1,219	1,375	1,316	1,428	1,203	15,166	15,430

# Trauma Cases (PMC)

D-14

FISCAL  
YEAR  
2007

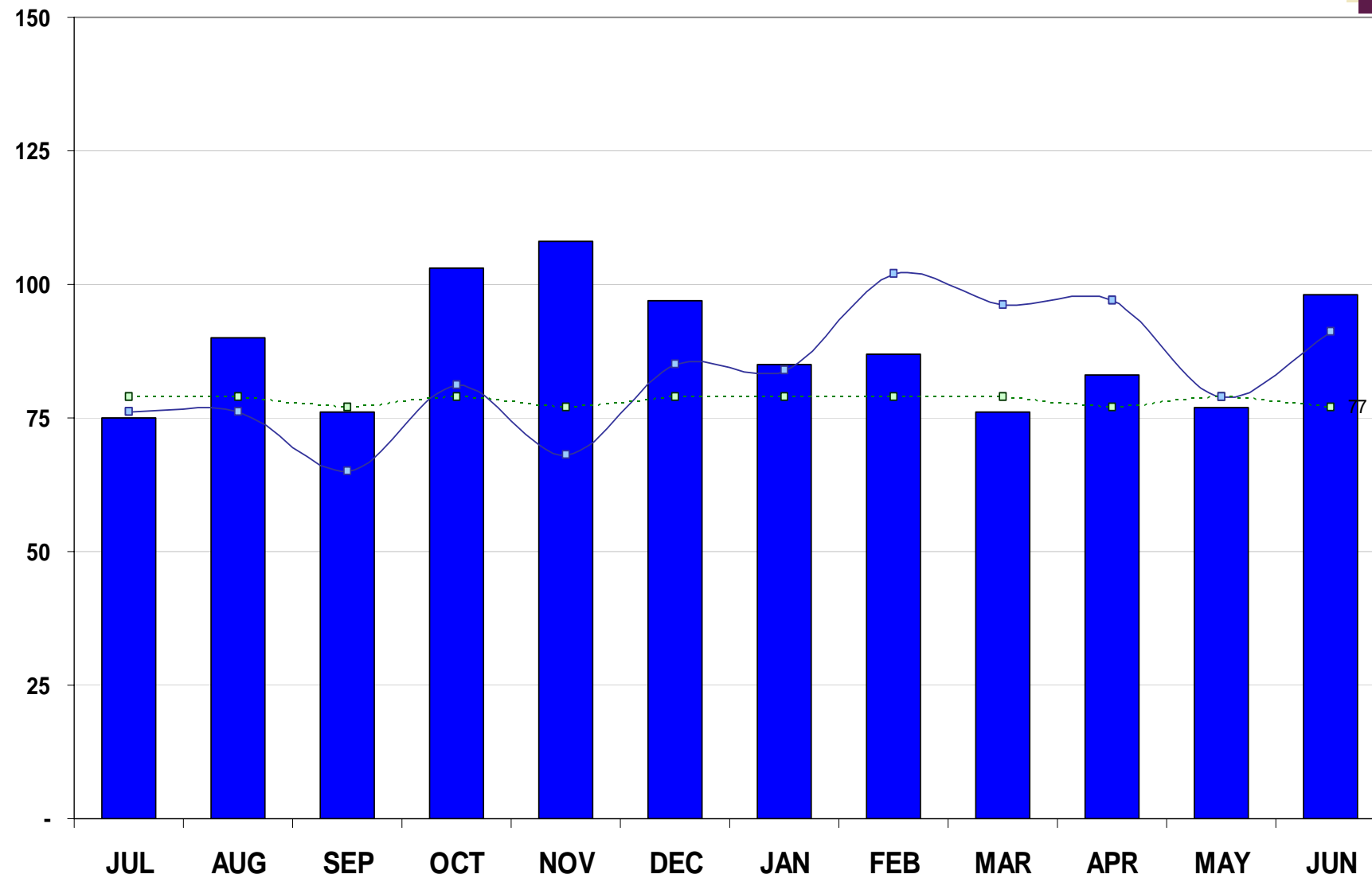


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	90	108	93	125	134	113	102	107	87	96	90	112	1,257	1,249

# Trauma Admissions (PMC)

D-15

FISCAL  
YEAR  
2007



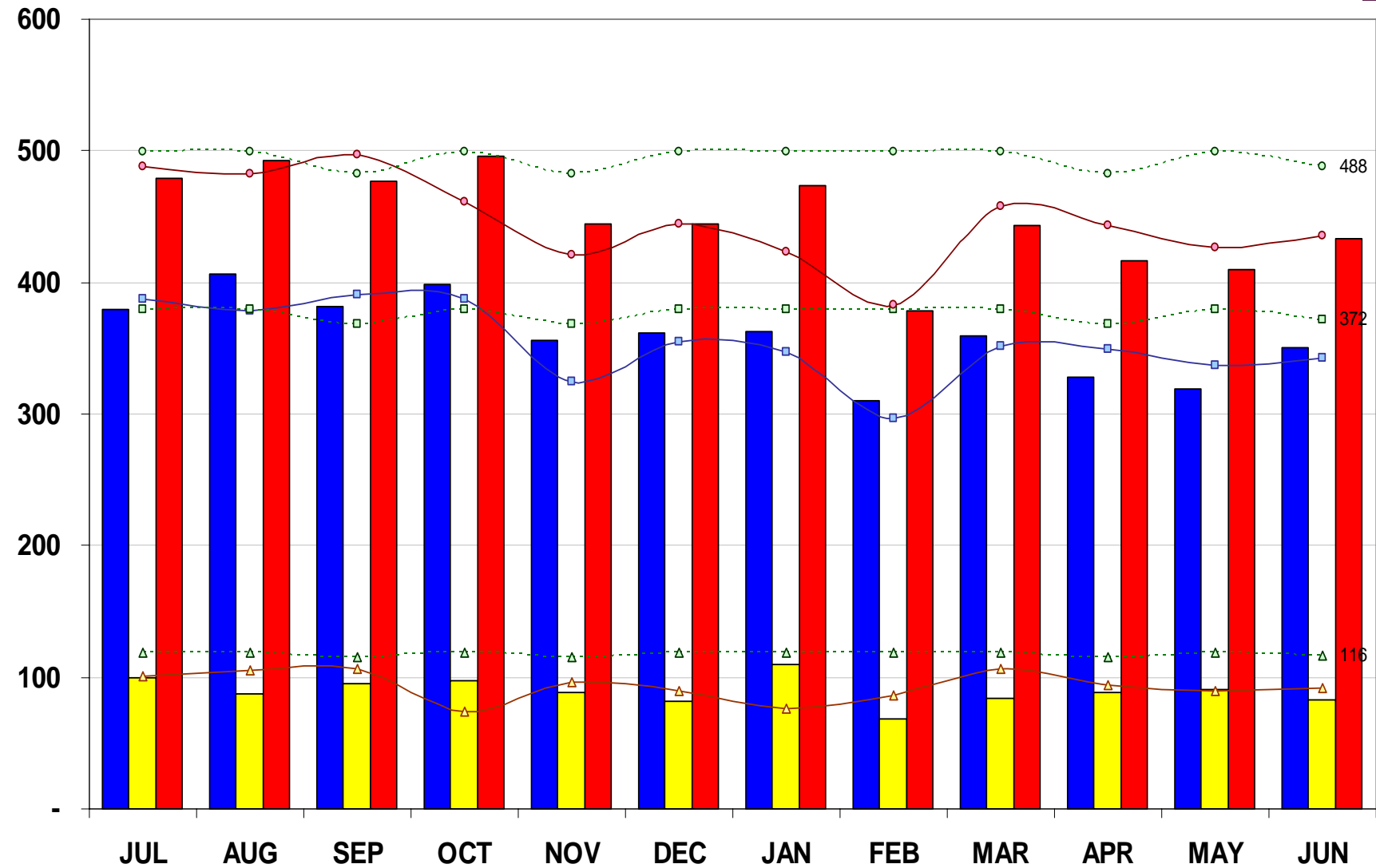
	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	75	90	76	103	108	97	85	87	76	83	77	98	1,055	932



# Deliveries

D-16

FISCAL  
YEAR  
2007

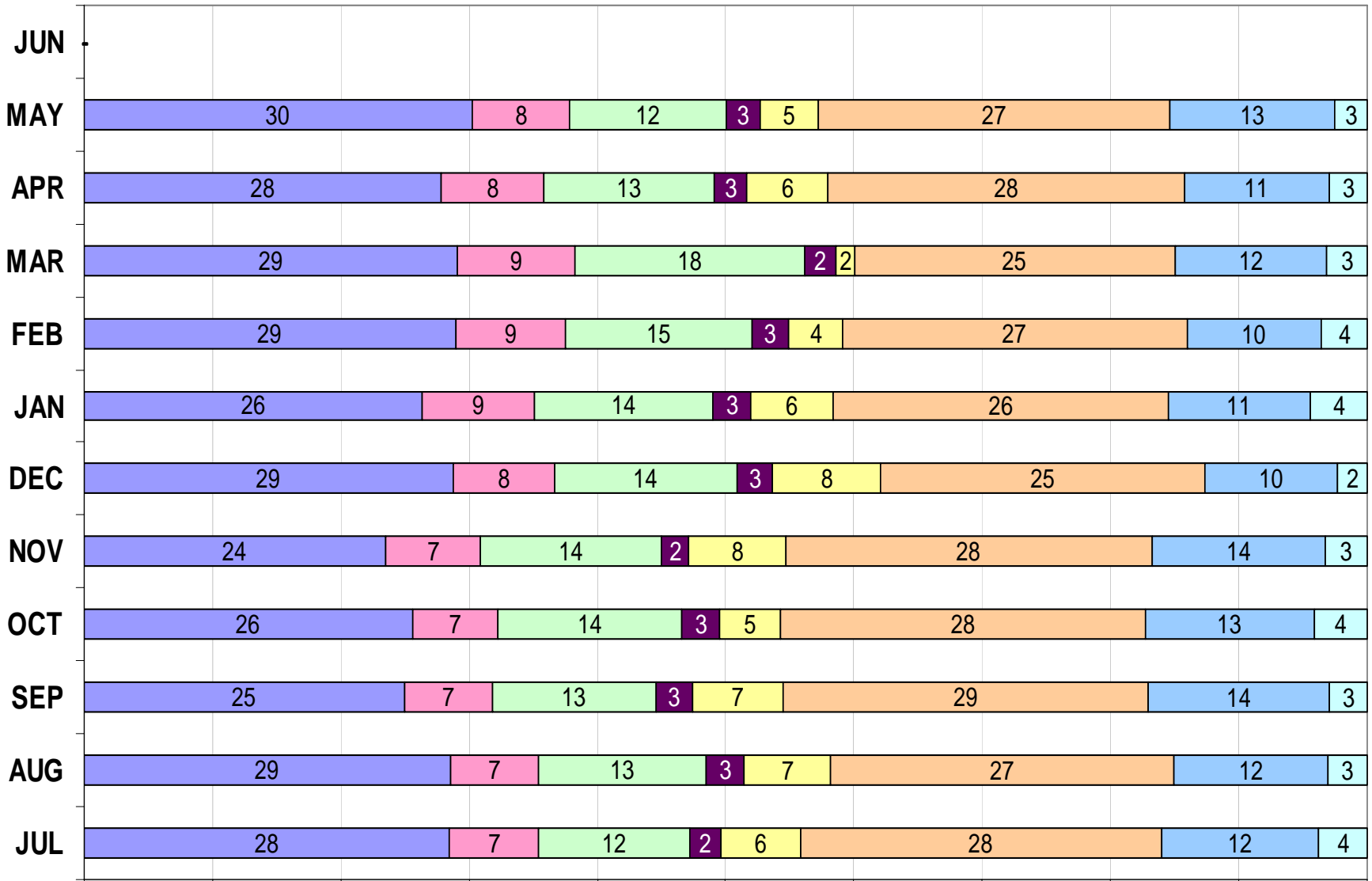


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>	<u>Bud YTD</u>
PMC	379	406	382	399	356	362	363	310	359	328	319	350	4,313	4,480
POM	100	87	95	97	88	82	110	68	84	88	91	83	1,073	1,401
CON	479	493	477	496	444	444	473	378	443	416	410	433	5,386	5,881

# Payor Mix based on Gross Revenue

D-17

FISCAL  
YEAR  
2007



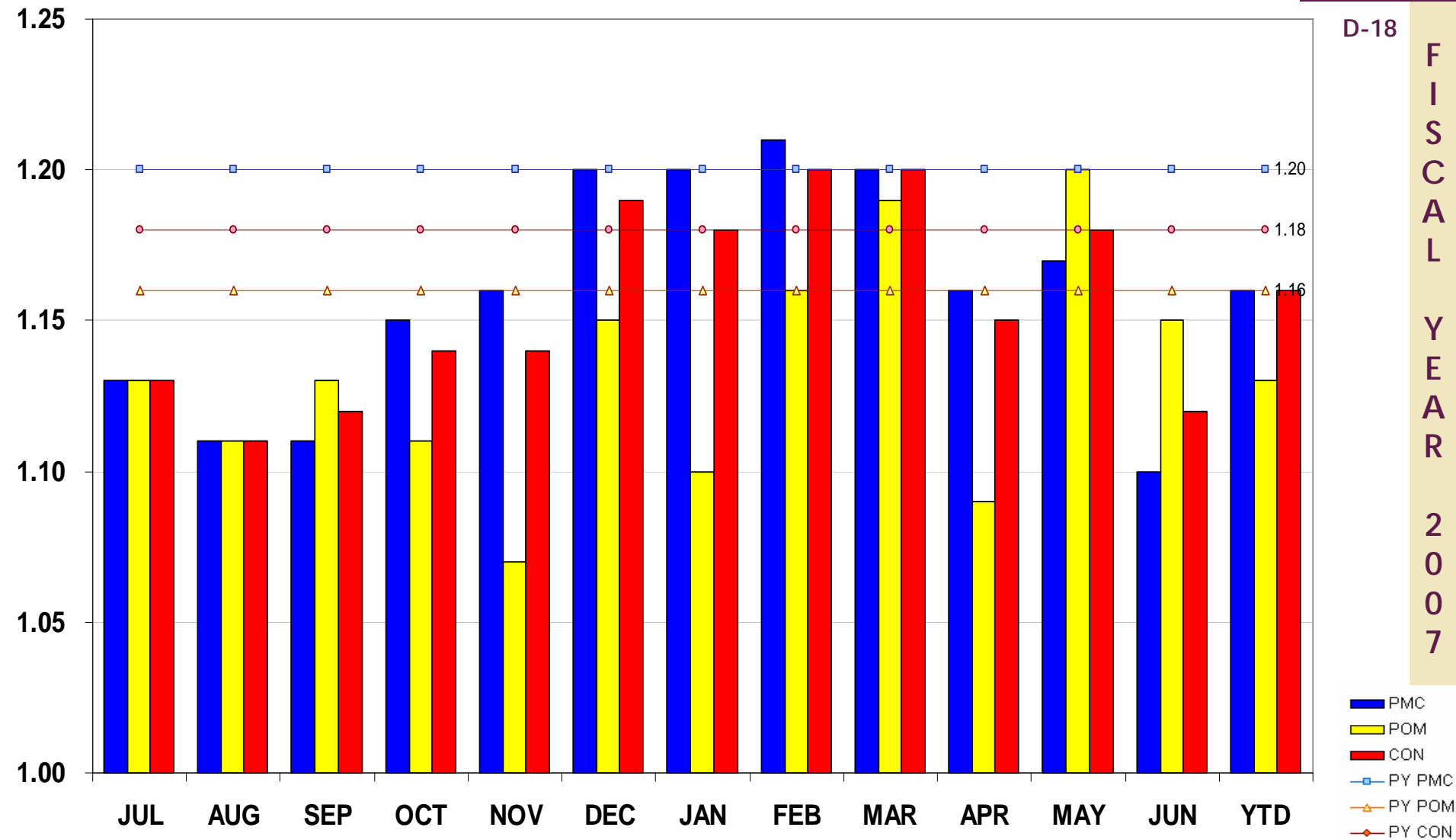
0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

■ MEDICARE   
 ■ MCARE MGD   
 ■ MEDI-CAL   
 ■ MCAL MGD   
 ■ SELF PAY   
 ■ MGD CARE   
 ■ CAP   
 ■ OTHER

# Case Mix Index

D-18

FISCAL  
YEAR  
2007

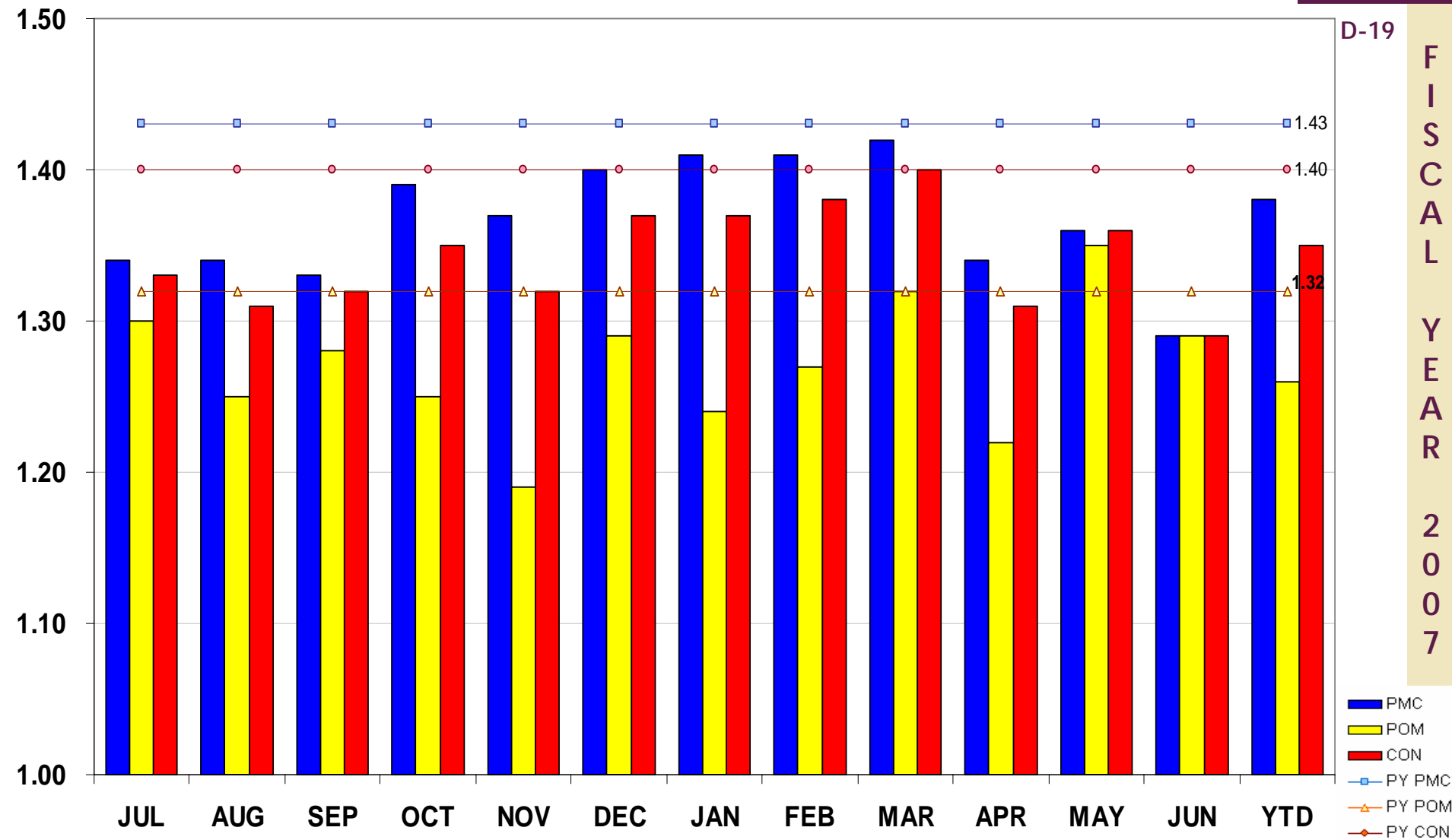


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>
PMC	1.13	1.11	1.11	1.15	1.16	1.20	1.20	1.21	1.20	1.16	1.17	1.10	1.16
POM	1.13	1.11	1.13	1.11	1.07	1.15	1.10	1.16	1.19	1.09	1.20	1.15	1.13
CON	1.13	1.11	1.12	1.14	1.14	1.19	1.18	1.20	1.20	1.15	1.18	1.12	1.16

# Case Mix Index by Region excludes Deliveries

D-19

FISCAL  
YEAR  
2007

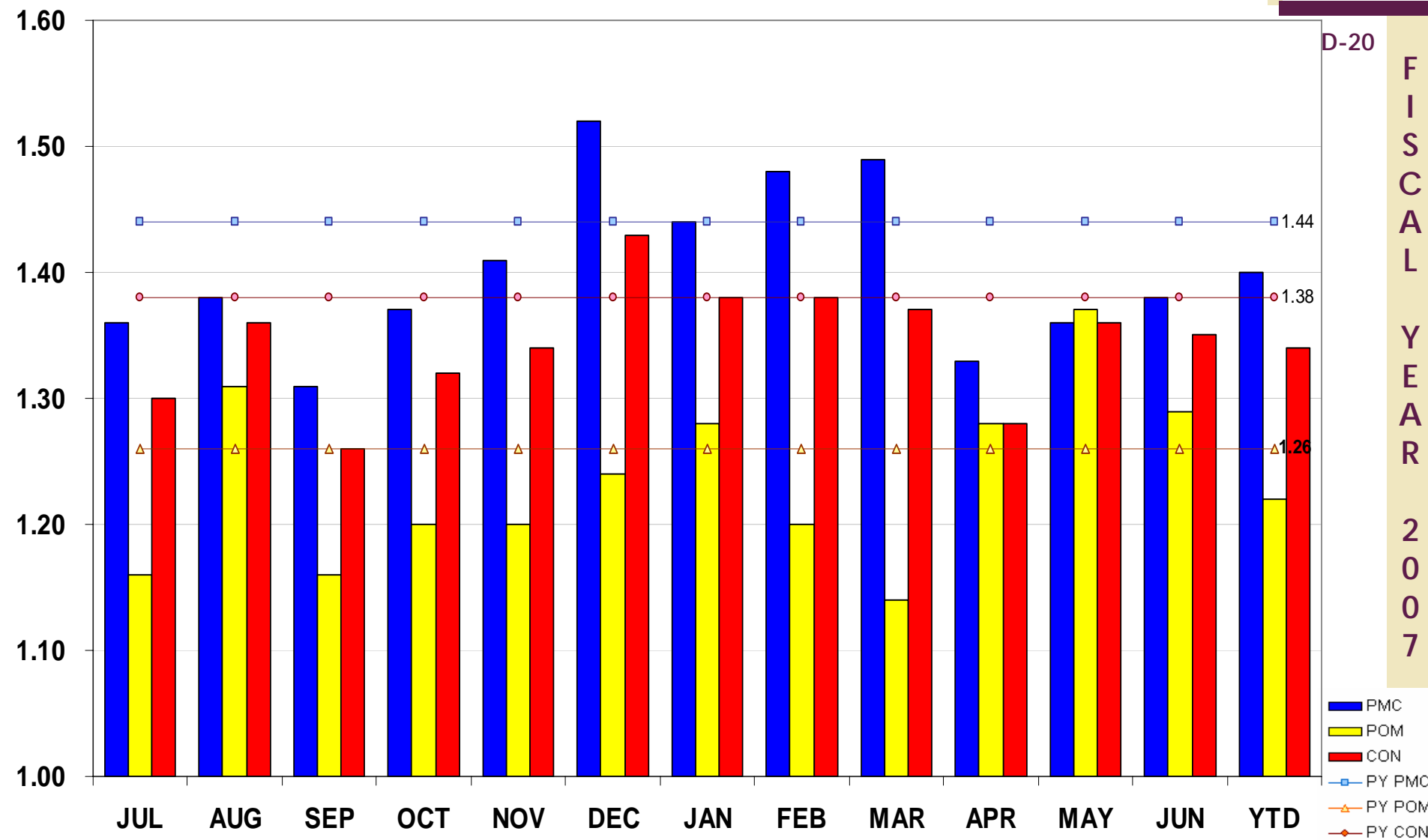


	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>
PMC	1.34	1.34	1.33	1.39	1.37	1.40	1.41	1.41	1.42	1.34	1.36	1.29	1.38
POM	1.30	1.25	1.28	1.25	1.19	1.29	1.24	1.27	1.32	1.22	1.35	1.29	1.26
CON	1.33	1.31	1.32	1.35	1.32	1.37	1.37	1.38	1.40	1.31	1.36	1.29	1.35

# Case Mix Index by Region – MediCare

D-20

FISCAL  
YEAR  
2007



	<u>JUL</u>	<u>AUG</u>	<u>SEP</u>	<u>OCT</u>	<u>NOV</u>	<u>DEC</u>	<u>JAN</u>	<u>FEB</u>	<u>MAR</u>	<u>APR</u>	<u>MAY</u>	<u>JUN</u>	<u>YTD</u>
PMC	1.36	1.38	1.31	1.37	1.41	1.52	1.44	1.48	1.49	1.33	1.36	1.38	1.40
POM	1.16	1.31	1.16	1.20	1.20	1.24	1.28	1.20	1.14	1.28	1.37	1.29	1.22
CON	1.30	1.36	1.26	1.32	1.34	1.43	1.38	1.38	1.37	1.28	1.36	1.35	1.34

# Summary of Key Indicators and Results

## FYTD June 2007

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2006</u>
<b><u>ADMISSIONS - Acute:</u></b>				
Palomar Medical Center	22,084	21,896	188	21,521
Pomerado Hospital	6,885	7,787	(902)	6,843
<b>Total:</b>	<u>28,969</u>	<u>29,683</u>	<u>(714)</u>	<u>28,364</u>
<b><u>ADMISSIONS - SNF:</u></b>				
Palomar Medical Center	583	776	(193)	630
Pomerado Hospital	567	629	(62)	596
<b>Total:</b>	<u>1,150</u>	<u>1,405</u>	<u>(255)</u>	<u>1,226</u>
<b><u>PATIENT DAYS - Acute:</u></b>				
Palomar Medical Center	83,896	87,078	(3,182)	84,231
Pomerado Hospital	28,476	29,745	(1,269)	28,214
<b>Total:</b>	<u>112,372</u>	<u>116,823</u>	<u>(4,451)</u>	<u>112,445</u>
<b><u>PATIENT DAYS- SNF:</u></b>				
Palomar Medical Center	31,706	32,343	(637)	30,527
Pomerado Hospital	45,134	45,262	(128)	45,319
<b>Total:</b>	<u>76,840</u>	<u>77,605</u>	<u>(765)</u>	<u>75,846</u>

# Summary of Key Indicators and Results

## FYTD June 2007 (cont'd)

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2006</u>
<b><u>WEIGHTED PATIENT DAYS:</u></b>				
Palomar Medical Center	107,362	108,362	(1,000)	104,995
Pomerado Hospital	44,806	44,949	(143)	45,319
Other Activities	3,201	3,671	(470)	1,381
<b>Total:</b>	<u>155,369</u>	<u>156,982</u>	<u>(1,613)</u>	<u>151,695</u>
<b><u>AVERAGE LENGTH OF STAY- Acute:</u></b>				
Palomar Medical Center	3.77	4.02	(0.25)	3.96
Pomerado Hospital	4.11	3.96	0.15	4.07
<b>Total:</b>	<u>3.85</u>	<u>4.00</u>	<u>(0.15)</u>	<u>3.99</u>
<b><u>AVERAGE LENGTH OF STAY - SNF:</u></b>				
Palomar Medical Center	55.53	40.63	14.90	47.11
Pomerado Hospital	78.91	73.60	5.31	78.41
<b>Total:</b>	<u>67.23</u>	<u>55.00</u>	<u>12.23</u>	<u>61.86</u>

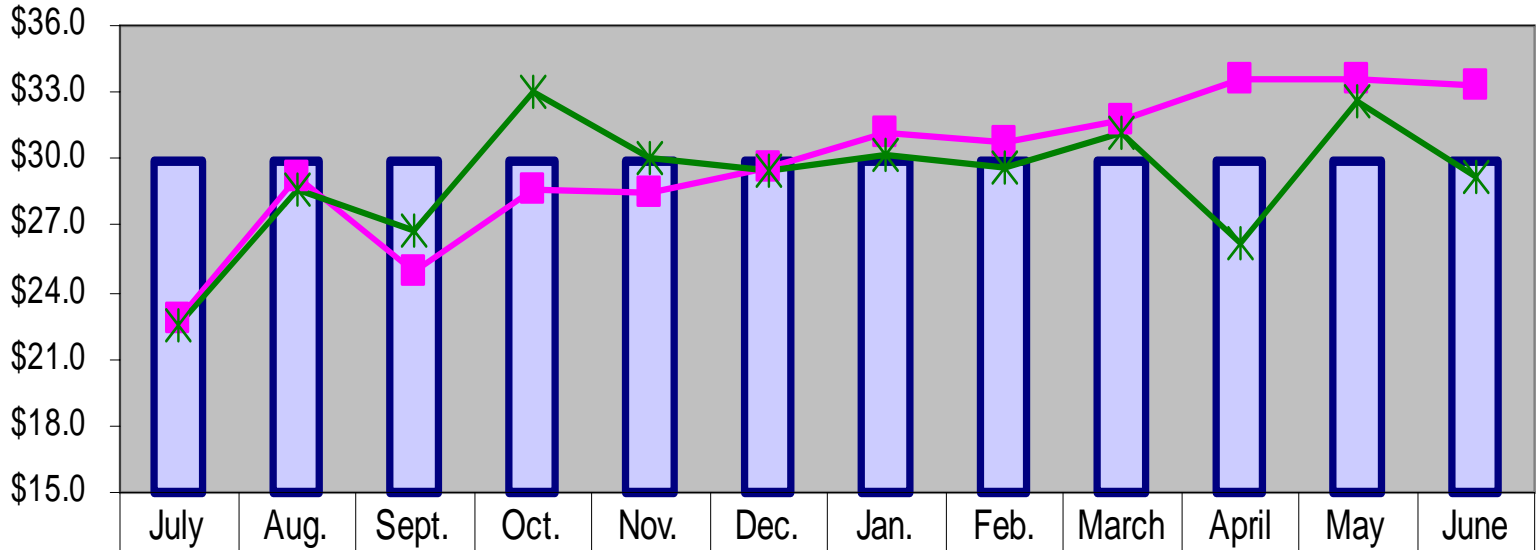
# Summary of Key Indicators and Results

## FYTD June 2007 (cont'd)

	<u>ACTUAL</u>	<u>BUDGET</u>	<u>VARIANCE</u>	<u>FY 2006</u>
<b><u>EMERGENCY ROOM VISITS &amp; TRAUMA CASES:</u></b>				
Palomar Medical Center	45,903	45,033	870	42,556
Pomerado Hospital	22,790	23,342	(552)	21,893
<b>Total:</b>	<u>68,693</u>	<u>68,375</u>	<u>318</u>	<u>64,449</u>
<b><u>EMERGENCY &amp; TRAUMA ADMISSIONS:</u></b>				
Palomar Medical Center	11,105	11,345	(240)	10,951
Pomerado Hospital	4,061	4,085	(24)	3,851
<b>Total:</b>	<u>15,166</u>	<u>15,430</u>	<u>(264)</u>	<u>14,802</u>
<b><u>SURGERIES:</u></b>				
Palomar Medical Center	7,964	7,979	(15)	7,818
Pomerado Hospital	3,751	4,276	(525)	3,920
<b>Total:</b>	<u>11,715</u>	<u>12,255</u>	<u>(540)</u>	<u>11,738</u>
<b><u>BIRTHS:</u></b>				
Palomar Medical Center	4,313	4,480	(167)	4,248
Pomerado Hospital	1,073	1,401	(328)	1,115
<b>Total:</b>	<u>5,386</u>	<u>5,881</u>	<u>(495)</u>	<u>5,363</u>

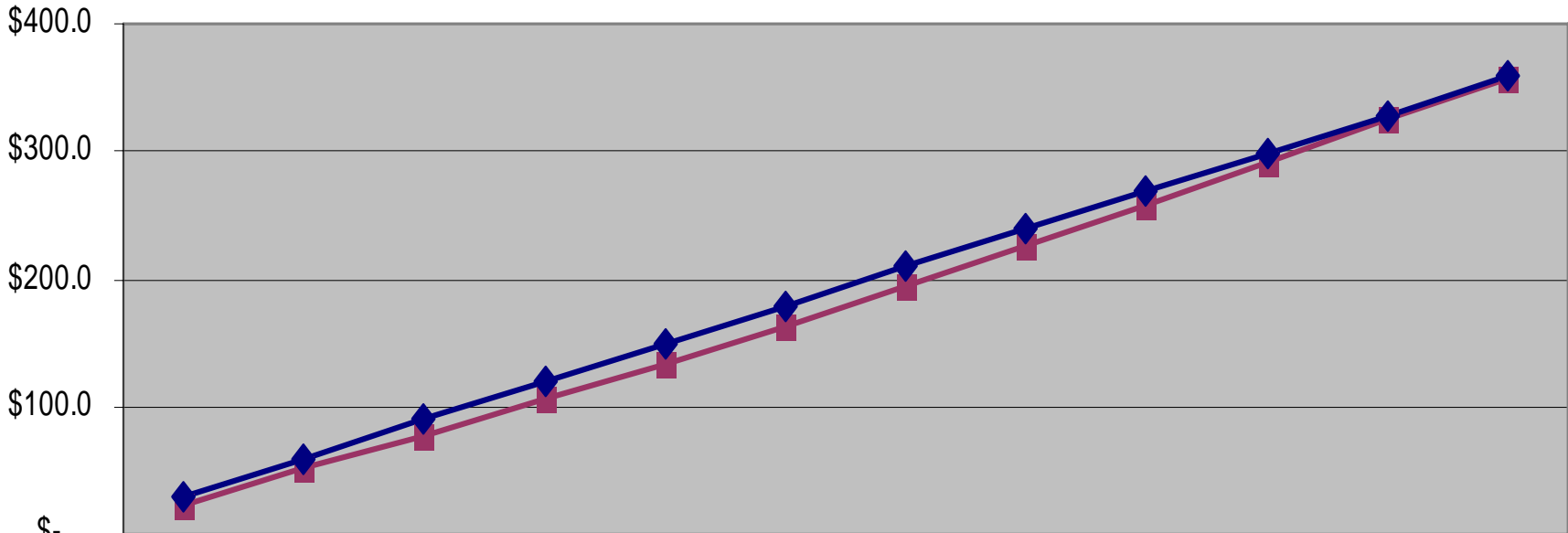


## PBS Monthly Collections in Millions



<b>FY07 Goal</b>	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9	\$29.9
<b>Pr. Yr Actual</b>	\$22.6	\$28.7	\$26.8	\$33.1	\$30.1	\$29.5	\$30.2	\$29.6	\$31.2	\$26.2	\$32.6	\$29.2
<b>Curr. Yr Actual</b>	\$22.8	\$29.1	\$24.9	\$28.6	\$28.5	\$29.7	\$31.1	\$30.8	\$31.7	\$33.6	\$33.6	\$33.3

### PBS YTD Collections in Millions



	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March	April	May	June
actual	\$22.8	\$52.0	76.84	\$105.4	\$134.0	\$163.6	\$194.8	\$225.5	\$257.2	\$290.8	\$324.4	\$357.7
goal	\$29.9	\$59.8	\$89.6	\$119.5	\$149.4	\$179.3	\$209.2	\$239.0	\$268.9	\$298.8	\$328.7	\$358.6